

COMPANY NAME	PRODUCTS/SERVICES TYPICALLY PURCHASED
Air Force Research Laboratory, Information Directorate, Rome NY	Negotiates, awards and administers: Contracts/Delivery Orders for Research, Development, and Systems in Software and Information Sciences; Assistance Instruments to support and stimulate research for the public good in information sciences; Purchase orders, contracts, etc. for Operational Support (Supplies, Routine Services, and Construction)
Air Force Reserves	Construction, A/E, Large Services (Custodial, Refuse Collection, Laundry & Dry Cleaning, Sampling & Analysis, Base Operating Services); Small Services Commodities
Army & Air National Guard	Construction, Design/Build, A/E Services, Catering in NYS, Bulk Food in NYS, Law Enforcement Equipment, Lodging & Conferences, Furniture, Security Services & Service Employees
Avox Systems	Manufacturer of Oxygen Systems for Aircraft and Defense Items for the Miliary
Beardsley Design Associates	Areas that we typically look for consultants to assist our team are as follows: Interior Design, Geotechnical Engineering, Traffic Studies, Analytical Laboratory Testing (asbestos, lead, soil, air), Environmental Compliance and Surveying Services
Buffalo & Fort Erie Public Bridge Authority (Peace Bridge)	Construction supplies, Building supplies, and Office supplies
Buffalo State College	Anything needed to run a college!
Canisius College	All kinds of different products and services are purchased by the college
Cannon Design	Architecture, Engineering-site, civil, structural, mechanical-building commissioning, energy management, sustainability; Electrical: low voltage services, data, communications, security, audio & visual, Energy management sustainability; Interior Design: office furniture, office equipment, medical equipment, athletic equipment, educational equipment, food services, library equipment; Construction Services: Construction management, as an agent negotiated wage, at risk, cost estimating, scheduling, constructability services; Facility Optimization: Emergency responding, facility maintenance software integration, building conditon evaluation, building commissioning, energy management, life cycle cost anlaysis, building and energy tax analysis; Reproductions, Office Supplies, Janitorial Supplies; Cleaning Supplies; Graphics: Promotional graphics, design graphics & signage
Cattaraugus County PTAC	Counseling: The Cattaraugus County Dept. of Economic Development, Planning, & Tourism administers a government marketing & technical assistance program as one of the special economic development projects offered to assist businesses of the County & region. This program is made available thru a cooperative agreement between the Dept. of Defense & Catt. Co. <i>The content of any written materials or verbal communications of the PTAC does not necessarily reflect the official views of or imply endorsement by DOD or DLA.</i> The PTAC is dedicated to promoting economic growth in Catt. Co. & region. Provides confidential one-on-one consulting & training to assist businesses with marketing goods and/or services to federal, state & local governments. We have the resources to help you grow your business and, as a governmental organization, most of our services are free. Also offered are no-cost training events & workshops to help strenghten business knowledge of marketing to the government & apply it immediately to your business plans. Whether starting a new business or running an exiting business, we can help you guide your business to a more successful future.
City of Buffalo-Division of Purchase	All products and supplies to effectively run a government operation; a listing of commodities is available on the city website @ www.city-buffalo.com under the Purchase Department
ConServe	Advertising and recruiting; IT services and supplies; Office supplies and equipment; Printing; database matching for location, information and identification services; and subcontracting of debt collection services
Defense Contract Management Agency	<i>Counseling</i> : Department of Defense Contracting Information
Dept. of Veterans Affairs Medical Centers Upstate NY	Design & Construction Services; Healthcare Services; Information Technology Equipment-SEWP- http://www.sewp.nasa.gov/ ; Leasing of Space; Environmental Services; Healthcare Products for Hospital Depts such as: Laboratories, Radiology, Surgery, Pharmacy, Prosthetics-personal medical equipment & medical aids; Environmental Management Services; Facilities Engineering Services; Maintenance Services for Facilities & Medical Equipment. Much of our procurement is driven by mandatory federal supply schedules & VA's Veteran's 1st priority.

Ecology & Environment, Inc.	Drilling & installation of monitoring wells; geotechnical/soil boring & testing services; aerial topographic surveying; geophysical/explosive ordinance disposal (EOD) surveys; analytical laboratory services; remedial action/removal services; hazardous IDW disposal; limited construction services; revegetation/restoration services; rental of field offices, command posts, equipment, staff, & services; photogrammetry/aerial photography/audiovisual productions; provision of expert witnesses & special consultants.
Erie County Bureau of Purchase	Office Supplies, Paper, Paper Products, Janitorial Products, Personal Hygiene Products, Building Materials (Plumbing, Electrical, Paint), Food (Produce, Poultry, Milk, Bread), Road Repair-Asphalt, Millings, Topsoil, Law Enforcement Supplies, Promotional Items
Erie County Equal Employment Opportunity Division	<i>Counseling</i> : Erie County, NY is committed to making all County contracts, services, benefits & opportunities available to businesses regardless of race, ethnicity, or gender. Through a series of local laws Erie County has established goals for County agencies in awarding contracts to certified Minority & Women-owned businesses (MWBs). The laws are designed to facilitate access to County government contracts & business services for MWBs. Utilization goals for certified women & minority businesses apply in securing procurement contracts for goods & services, professional services, information technology services, construction, architectures & engineering. This commitment is realized through contracts compliance & minority & women-owned business certification. Contracts compliance is focused on assuring compliance with local laws that foster business opportunities leading to increased revenue & jobs. Certification is the mechanism for directing these opportunities to businesses that have been vetted. Only MWBE businesses with majority ownership, controlling interest & day-to-day management are approved.
GSA: Public Building Services	Janitorial & Mechanical Maintenance Services for federally-owned Buildings; Construction - New Builds to Small Office Renovations
HSBC Bank USA	Architectural design & engineering; interior design; marketing & advertising; programming & software design; business cards/forms; envelopes; office supplies; paper/stationary; signage; equipment; carpet; computers/faxes; computer & computer peripherals; environment testing/engineering; furniture; general construction; facility maintenance; interior cabling; armored carriers; audiovisual services; commercial printing; corporate gifts; courier & delivery direct mail/fulfillment; food service/catering; information services; photography; publishing; temporary help.
Iberdrola USA	Gas & Electric Construction & Maintenance, Utility Gas Pipe Welding, General Construction & Maintenance, Line Clearance, Marketing Consulting - Utility Focused, Engineering, Environmental Services, Gas & Electric Materials, Safety Supplies, Uniforms
ITT Geospatial Systems	Integrated Circuits, Circuit Card Assemblies, Machining Services, Support Services, Information Technology Consultation Services and Manufacturing Support Services
Mission & Installation Contracting Command Office of Small Business Programs Fort Drum, New York	Minor construction concrete requirements, Painting & Striping Requirements, General Services & Supplies, Office Products, IT Equipment & Services (primary source is CHESS) Furniture not purchased through USACE - Huntsville, Grounds Maintenance, Elevator Maintenance
Moog Inc.	Moog is a worldwide designer, manufacturer & integrator of precision control components and systems. Moog's high-performance systems control military and commercial aircraft, satellites and space vehicles, launch missiles, automated industrial machinery, marine applications and medical equipment. To support these systems, Moog typically purchases raw material, machined parts, castings, plating, pressure sensors, printed wiring boards, electronic components, seals, o-rings, and fasteners. We also have very limited requirements for "indirect" items such as manufacturing supplies, tooling, etc.
National Government Services	HUBZone, SDB, SDVOSB, VOSB, WOSB - Office supplies, paper/envelopes, printing, IT and Peripheral Equipment Services, Facility-related Expenses, and Direct Consulting
National Fuel Gas	National Fuel is a natural gas energy provider serving Western New York and Northwest PA; as such, National Fuel procures a variety of goods and services that supports its natural gas transmission and distribution activities. Key procurement items include pipe, fittings, valves, construction work, meters, regulators, tools, office equipment & maintenance agreements.

New York State Department of Transportation	The majority of commodity acquisitions are for equipment, supplies & materials used in conjunction with maintenance and operation of New York State's transportation infrastructure system. Other purchases are made in support of our Regional Offices, Equipment & Operations Shops, and Main Office programs. The Purchase Unit also contacts a variety of non-professional services. Contract award is determined on the basis of "best value" which in the case of contracts awarded to the Purchase Unit, is equated to the "lowest responsive and responsible bidder" meeting the criteria specified in the bid proposal. Typical contracts include trash removal, equipment maintenance and repair, and Janitorial services. As with commodity purchases, these services are acquired through varying methods of formality as described above. In addition, a number of highway-related services (e.g. pavement milling, mowing, sweeping and guiderail maintenance) are often contracted for.
Niagara County Community College	Paper, Envelopes, Office Supplies, Janitorial Supplies; Nursing Supplies
Northland Associates, Inc.	Northland Associates, Inc. is a full service General Contractor. We seek products and services from those in the Small Business Community who qualify as Minority, Women-owned, DBE, Veteran-owned, Service Disabled Veterans and 8(a). We purchase all types of building materials and subcontract work to all trades most of the time. Services we would purchase might be on-site Quality Control, Safety Officer, QC, Surveying, Testing, Commissioning, Videotaping and Final Cleaning.
NYS Empire State Development Corp.	<i>Counseling:</i> Information on procurement opportunities with New York State - not a purchasing agency
NYS Thruway Authority	The NYS Thruway Authority is responsible for financing, constructing, improving, developing, maintaining and operating a 641-mile superhighway system known as the New York State Thruway. The Authority purchases goods and services to support the system that fall into three main categories - Construction/Rehabilitation, Professional Consulting, and Material Supplies. Construction services utilized by the Authority include Heavy Highway, Bridge, Canal, Building, and Intelligent Transportation Systems. Professional Consulting services commonly used include Design, Engineering, Construction Inspection, Financial, and Environmental Management. Materials purchased by the Authority include vehicles and vehicle parts, highway maintenance supplies, toll equipment, tools, office supplies, technology, and equipment supplies and repairs.
Niagara Frontier Transportation Authority	Construction, Consulting, Vehicles, Specialty Heavy Duty Equipment, Building Maintenance Supplies and Services, Safety Supplies, Industrial Supplies
NOCO Energy Corp	Natural Gas, Electricity, Fuels, Lubricants, Welding & Medical gases
Northrop Gruman Amherst Systems	Designs and develops Simulation Systems that provide electronic warfare test and verification of military platforms. We utilize high speed digital electronic components, radio frequency and microwave frequency components and computer based products to engineer turnkey solutions for our customers.
Ortho Clinical Diagnostics, a Johnson & Johnson Company	Direct materials for use in manufacturing (Chemicals, Biologics, Packaging, Plastics, Metals); Indirect Goods & Services: (Capital Equipment, Construction Services, Facility Services, Consulting, Temporary Labor, IT Services, Marketing Services, R&D)
PCB Piezotronics	A manufacturer of piezoelectric quartz sensors, accelerometers, and associated electronics for the measurement of dynamic pressure, force, and vibration
Pioneer Credit Recovery, Inc.	Office supplies; Office furniture; Advertising/promotions; copy paper; Facility Maintenance; Catering services; Grounds Maintenance; Professional Hiring Services and Temporary agencies
Praxair	Purchases include equipment & supplies pertinent to the construction & maintenance of industrial gas plants which includes process equipment, electronic components, general construction, filtering & purification, pumps, compressors, and gas turbine assemblies
Rochester PTAC	Rochester Procurement Technical Assistance Center (PTAC) works with small, minority, disadvantaged, women-owned, veteran and service-disabled veteran owned businesses connecting them with government buying offices. Providing government contracting counseling at no cost to the firm; Helping companies to cut through the red tape and see to the government and Assisting prime contractors and federal agencies in identifying subcontractors.
SCORE Buffalo Niagara	<i>Counseling:</i> SCORE is a nonprofit association dedicated to educating entrepreneurs and helping small businesses start, grow, and succeed nationwide
SRCTec Inc.	Circuit Boards, Electronic Components, Cables, Transport Cases, Tripods Machined Aluminum and Formed Parts

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